

Faculty of Science

The effect of gaze-contingency in DCE

Work in progress by

Kennet Uggeldahl, Chris Street, Thomas Lundhede and Søren Bøye Olsen

Department of Food and Resource Economics University of Copenhagen



Gaze-contingency??

Wikipedia:

The **gaze-contingency paradigm** is a general term for techniques allowing a computer screen display to change in function depending on where the viewer is looking.

Motivation for looking into this?

- Previous eyetracking study investigating attribute nonattendance
- Only ~1-2% of the visual field can be used for detailed processing of visual information ("rule of thumb")
- Eyetracking should thus give us the ultimate measure of non-attendance
 - If you haven't looked at an attribute, it cannot affect your choice, right?
 - But our previous dataset mysteriously suggested otherwise... were the models wrongly picking up preferences??



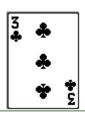


Wrong assumptions?



"Rule of thumb"

Peripheral vision





How can we rule out peripheral vision?

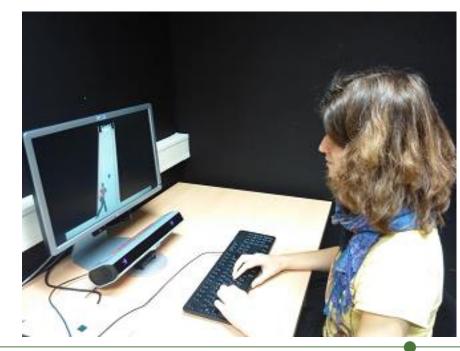
To test whether peripheral vision is really the explanation, we have recently collected a new data set using eyetracking technology to incorporate gaze-contingency



The chocolate survey

293 respondents, mainly students in Copenhagen
Lab experiment with SMI Red250 (250Mz) eyetracker
Respondent sitting alone in room – operator next door
Incentivized DCE concerning chocolate bars
Fractional factorial design with zero priors
2x21 choice tasks per respondent
Split sample: gaze-contingency used in half of the sample

Data almost ready for analyses



Type (Milk / Dark)	Milk	Dark	Milk
Production method (Conv. / Org.)	Conv.	Org.	Org.
Sustainable trade (Conv. / Fairtr.)	Fairtr.	Conv.	Fairtr.
Origin of the beans (Equador / Panama)	Equador	Panama	Equador
Size (25g / 100g / 175g / 250g)	175g	250g	100g

Type (Milk / Dark)	????	????	????
Production method (Conv. / Org.)	????	????	????
Sustainable trade (Conv. / Fairtr.)	????	????	????
Origin of the beans (Equador / Panama)	????	????	????
Size (25g / 100g / 175g / 250g)	????	????	????

Type (Milk / Dark)	7777	????	7???
Production method (Conv. / Org.)	????	????	????
Sustainable trade (Conv. / Fairtr.)	????	????	????
Origin of the beans (Equador / Panama)	????	????	????
Size (25g / 100g / 175g / 250g)	7777	????	7777

Ideas for analysis

- Visual vs inferred vs stated non-attendance (the ultimate test ©)
- RUM vs RRM (vertical vs horizontal eyemovements)



RUM process (Chorus 2012)

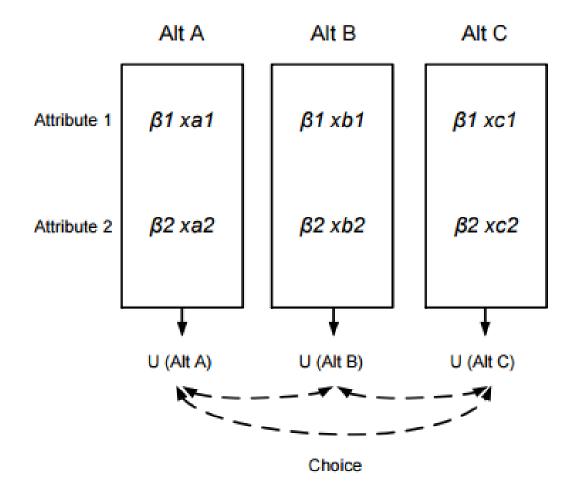


Figure 2.3 (c)



RRM process (Chorus 2012)

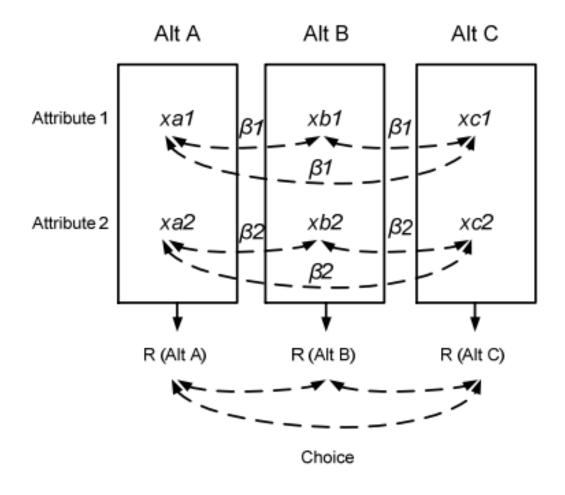


Fig 2.4: A regret minimization-based decision process



- Elimination-by-aspects
- Simplification heuristics
- Learning + fatigue
- Other ideas are more than welcome!



The IFRO eyetracking lab is open!

Our very own eyetracking lab at IFRO in Copenhagen is now close to being operational

